

**Spartan Chemical Company**  
**Committed to Building**  
**Service Contractors**



**Your priorities are  
our top priority**

EXPERI



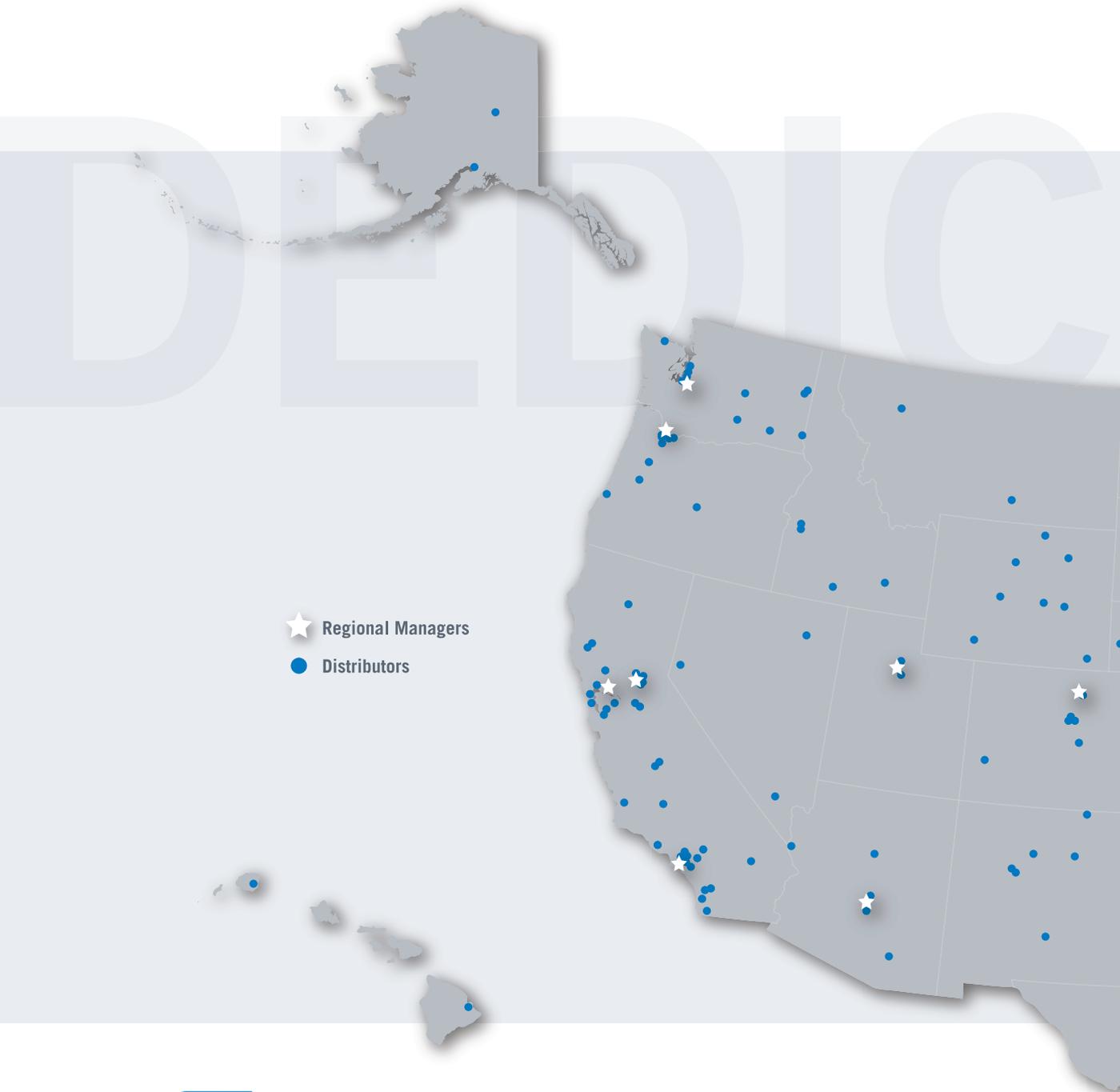
**As a Building Service Contractor,** you put your reputation on the line every day. Providing first-class service and results for your clients is a daily target. To stay competitive, you need a well-trained staff, the right products, plus efficient management tools to constantly monitor, evaluate and delegate your services for maximum efficiency and cost savings.

## **A tradition for more than 55 years**

Spartan Chemical Company, Inc. is an International manufacturer of superior and cost-effective, maintenance cleaning products including industrial cleaners, disinfectants, wipes, skin care, food processing, laundry care, warewash, floor care products and more. Highly focused on supporting Building Service Contractors, Spartan offers strategic solutions that will help you gain efficiencies while streamlining your business growth. For more than 55 years, Spartan has been delivering national brand product excellence backed by the exceptional services you need to meet and exceed industry standards and stay up to date with best practices.



# A global presence with a local focus



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**While Spartan Chemical spans 5 continents,** our most important location is the one nearest you. In the U.S. alone, we've assembled more than 560 strategically located distributor points, supported by 60 Regional Managers, who, in turn, have the full attention of product, market, division, and senior management, plus more than 250 dedicated Spartan employees.

## **A Dedicated Building Service Contractors Team**

Highly experienced professionals, our Building Services Contractors Team members are all Certified ISSA CIMS-GB Experts committed to partnering with you, while maintaining Spartan's leadership and reputation in the Building Service Contractors industry.



# Keeping you on the leading edge

**Just like you**, Spartan's success is grounded in keeping our promise of providing superior products, service and support. To do so, we are constantly evaluating, assessing and implementing new formulas, processes and procedures that ensure our customers have access to the most up-to-date products and services in the industry.



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## R&D, QC and Technical Support

You can enjoy a great deal of confidence knowing Spartan has left no stone unturned when it comes to formulating, evaluating and supporting our products. Spartan's on-site, research facility is a fully equipped laboratory, staffed by scientists and professionals, including microbiologists, bioaugmentation specialists, formulating chemists, regulatory managers, and quality control technicians.



## Manufacturing

Located on a 135-acre campus in Maumee, Ohio, our 600,000 sq. ft. manufacturing facility is governed by our Precision Manufacturing Standard that targets zero defects and zero back-orders. In order to ensure that we can meet your supply and quality demands, we employ high-speed robotics and filling equipment, managed by quality assurance metrics throughout processing. We are constantly investing in the future to maintain our service levels and keep pace with your growing demands.



## Logistics

To meet the daily requirements of Building Service Contractors, Spartan has invested heavily in a state-of-the-art logistics system. We understand that no matter how good the product is, it's worthless if you don't have it on hand. And as your primary supplier, Spartan can help you minimize inventory costs through just-in-time delivery of your products when and where you need it. The Spartan Automated Inventory Control System links Manufacturing, Purchasing and the Laboratory to ensure the products you demand are readily available. And with 35 truck bays at our facility, Spartan can commit to 24-hour shipment of orders.



# Aligned with key organizations in our industry

**As a Building Service Contractor**, it's more and more imperative that your management systems, processes and procedures are compliant with industry standards. At Spartan we've embedded ourselves in the very organizations and associations that matter most to you. Through our participation in these professional, industry-specific associations, our staff is well-versed in advising, guiding and training you and your staff toward industry best practices, desired certifications and the type of service that will keep you well ahead of the competition.

CONNECTION



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CONNECT

# A single source for all your needs

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To truly deliver national brand product excellence backed by exceptional service, Spartan prides itself on carrying an inventory of cleaning solutions as diverse as your clients' needs. As a result, Building Service Contractors can save time and money by making Spartan their single source for virtually any product required to meet the needs of your clients. For more than 55 years Spartan has set the industry standard of excellence with unparalleled products and maintenance service management systems, and will continue to develop and distribute innovative solutions designed to enhance your bottom line.



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## Product Categories

- All-Purpose Cleaners
- Hard Surface Disinfecting Wipes
- Wax Strippers
- Laundry
- Warewash
- Disinfectants
- Industrial Cleaners
- Specialty Cleaners
- BioRenewables® Bio-Based Products
- Green Solutions® Environmentally Preferred Products
- Food Processing Cleaners/Degreasers/Sanitizers
- Consume® Nature's Way Products
- Contempo® Carpet Care
- Wood Floor Care
- Floor Laminates/Finishes/Waxes/Seals
- Concrete Care
- RTU Handi Sprays®
- Restroom Cleaners
- Disposable Floor Mats, Screens/Blocks/Rim Cages, Automatic Deodorants
- Aerosols
- Chemical Management Products and Systems

## Product Features

- Attractive, color-coded wrap labels and lithographed containers
- Safety-sealed containers
- Various package sizes: quarts to 330 gallon totes and tank wagons
- Bar-coding
- Comprehensive, multi-lingual labels in English, Spanish and French, including HMIS ratings; CAS numbers; ingredients; and application icons
- 100% recyclable corrugated containers; 2/3 made from sustainable sources

# Spartan keeps sustainability at the forefront



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**A true pioneer in our industry's sustainability movement,** Spartan is proud to continue its leadership role in advancing the production and use of sustainable cleaning products. Today, our high-performance, sustainable product line includes five categories of environmentally preferable options. Each has been developed to ensure you can keep your clients' offices and facilities clean without introducing any negative health effects to the building's occupants or custodial staff.



# Superior training and management tools



## CleanCheck® Training System

As in any service business, your employees are your most valuable assets. Every day they are on the frontlines performing the work and fulfilling the promises made to each of your clients. To ensure quality workmanship, thorough and effective training is a must. Whether training existing employees or new hires, CleanCheck is the ultimate tool for instilling pride and professionalism, building confidence, minimizing complaints and cost effectively managing the talents of your workforce.

Spartan's bi-lingual, web- and DVD-based CleanCheck Training System makes fast work of administering instructor-led and self-directed training opportunities. CleanCheck modules cover basic and advanced topics for cleaning Classrooms, Offices, Restrooms, Hard Floors, Carpeting, Health Care, Lodging and Hospitality. Plus, comprehensive Safety modules thoroughly demonstrate Bloodborne Pathogen Standards as well as OSHA and GHS Compliance. CleanCheck meets the requirements for the CIMS-GB Standard and has been specifically developed to train your employees in proper cleaning procedures that promote a healthy safe and clean work environment. Online and hardcopy testing adapts to both individual and group training situations.



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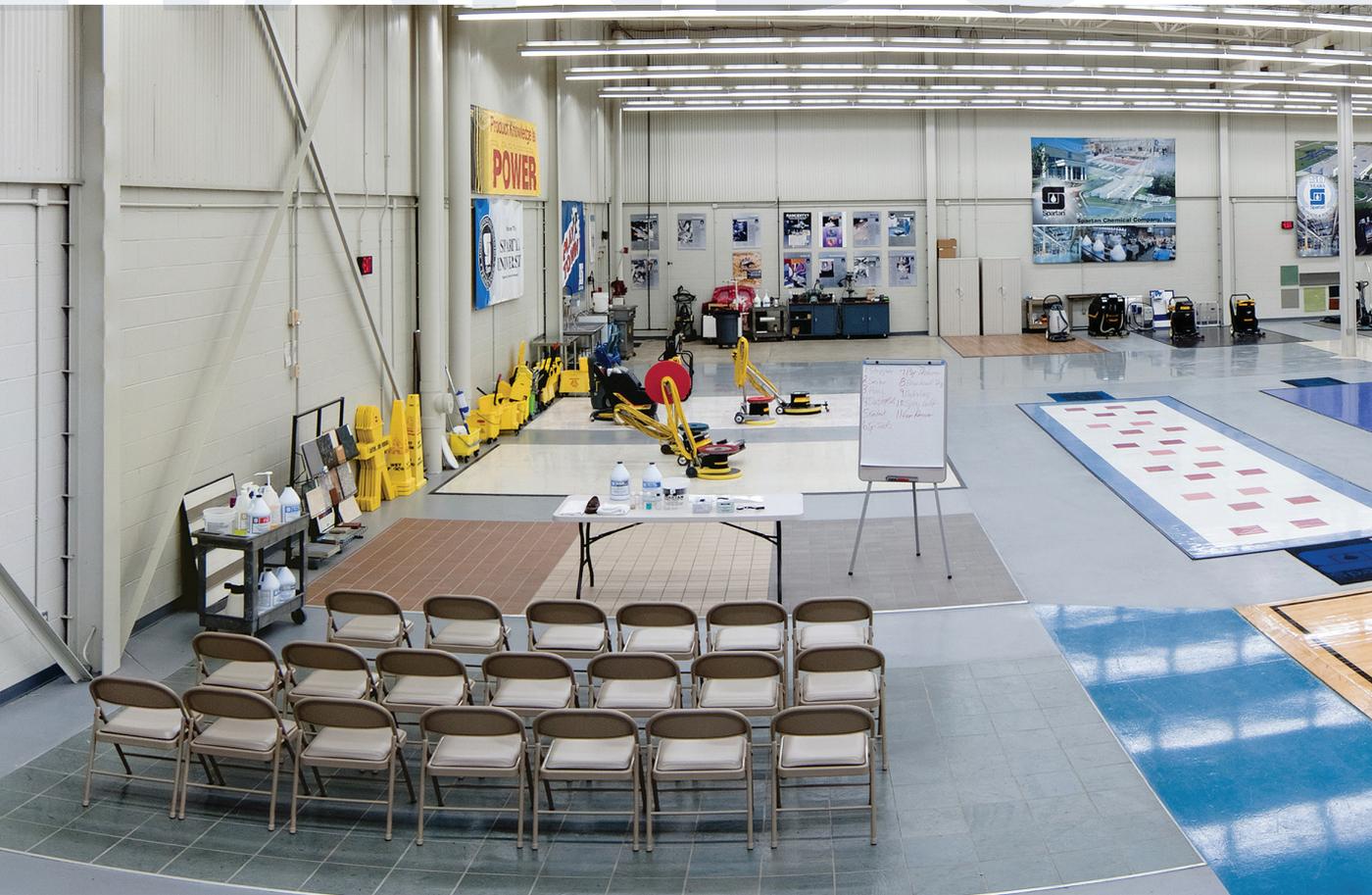
## CompuClean® – The Ultimate Management Tool

Right in line with providing outstanding cleaning service for your clients, Building Service Contractors must protect their bottom line. Resource management is the answer to cutting costs and increasing custodial efficiency. Spartan's cloud-based CompuClean CMMS (Custodial Maintenance Management Software) provides an integrated reporting system and a variety of modules to improve the workloading, quality assurance, inventory management and documentation of any cleaning operation. In line with CIMS and supporting LEED Certification, streamlining your operations couldn't be easier. And because it's cloud-based, you have access to these powerful tools wherever you can access the internet. Plus, software upgrades and maintenance are a non-issue. They're handled in the cloud.

CompuClean has been designed to fit the demands of any custodial operation in any market segment. Spartan consultants are available nationwide to assist you in learning and implementing CompuClean. Our system-focused approach to implementation includes CompuClean training seminars, interactive online training, access to telephone support and on-site training and implementation services.

# Our state-of-the-art training facility

HANDS-ON



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**As a Spartan partner,** you have access to our outstanding, comprehensive training facility. It's a tremendous resource for educating and training your supervisors and an impressive asset to share with clients and prospects. Each year, Spartan hosts thousands of guests for hands-on training. The facility includes a complete working restroom, a full-service restaurant kitchen, a professional industrial laundry room, and an end-to-end floor care program with burnishing, scrubbing and finishing equipment. No matter what experience level, Spartan can customize the training to meet your needs.



# Helping you mitigate risk



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**Spartan maintains a fully dedicated Risk Management Team**

and provides full product liability coverage and 24-hour emergency information for all products. You can enjoy added peace of mind knowing Spartan is extremely proactive in the defense of its products should liability claims arise. Expert witness testimony is available at any time to assist in defending these claims when a Spartan product may be involved.

Our Risk Management experts include research and development staff, doctors, pathologists, psychologists and toxicologists who are all available to work with your insurance company, attorneys and others to review, counsel or provide affidavits should any of these legal avenues be necessary.



RANCE

# Expertise, products and programs to grow your business

**Providing new services will always be a component of growing your business.** Whether you're expanding your reach in existing customers, or are targeting new clients, Spartan's expertise, vast portfolio of products and programs are ready to help you extend your offerings in an efficient and cost-effective manner. With more than 55 years experience, Spartan Chemical has developed products, services and programs to accommodate virtually every professional cleaning environment. Not only has this resulted in highly effective products that target specific cleaning and sanitation requirements — these products are backed by services and programs designed to help you train, validate and document your staff and their efforts to meet the highest cleaning standards.

## Let us help.

From laundry and food processing, to industrial and healthcare facilities, Spartan Chemical makes it easy to set up and execute affordable cleaning programs for your customers and effective training for your staff. Talk to a Spartan Chemical representative today about expanding your business in these growing market segments and applications.



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# OWTH



LAUNDRY HEALTHCARE  
FOOD PROCESSING INDUSTRIAL



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